



**BOROUGH OF WOODCLIFF LAKE  
MAYOR AND COUNCIL AGENDA  
OCTOBER 7, 2019  
7:30 PM**

**CALL TO ORDER**

Notice of this meeting, in accordance with the "Open Public Meetings Law, 1975, C. "231", has been posted and two newspapers, The Record and The Ridgewood News, have been notified.

**ROLL CALL**

Mayor Carlos Rendo  
Councilman Corrado Belgiovine  
Council President Jacqueline Gadaleta  
Councilwoman Nancy Gross  
Councilwoman Angela Hayes  
Councilman Brian Singleton  
Councilman Ian Spelling

**PLEDGE OF ALLEGIANCE**

**CLOSED SESSION**

Resolution No. 19-

A Resolution Providing for a Meeting Not Open to the Public in Accordance with the Provisions of the New Jersey Open Public Meetings Act, N.J.S.A. 10:4-12

**APPROVAL OF MINUTES**

September 23, 2019

**PRESENTATIONS**

Proclamation – Phelan-McDermid Syndrome Day – October 22, 2019  
Woodcliff Middle School Stem Students  
Lauren Barbelet, Superintendent

**MAYOR'S REPORT**

**ADMINISTRATOR'S REPORT**

**REPORT ON NOTICE OF SALE OF BONDS** – Led by Administrator Tomas Padilla

**ENGINEER'S REPORT**

## **COUNCIL MEMBERS' REPORTS/COMMENTS**

### **ORDINANCE**

Introduction Ordinance No. 19-11

An Amendment to Amend Chapter 349 Entitled "Towing and Storage of Vehicles" of the Borough Code of the Borough of Woodcliff Lake, State of New Jersey

### **PUBLIC COMMENT**

(limited to 5 minutes per speaker)

### **CONSENT AGENDA**

- Resolution No. 19-225 Resolution Authorizing Payroll and Payment of Claims
- Resolution No. 19-226 Resolution Approving Stipend for Harold Laufeld, Chief Financial Officer
- Resolution No. 19-227 Resolution Hiring in the Department of Public Works
- Resolution No. 19-228 Resolution Authorizing Alcoholic Beverage Person-To-Person and Place-To-Place Transfer of Plenary Retail Consumption License from Blue Moon to Sol Restaurant
- Resolution No. 19-229 Resolution Approving Rapid Pump & Meter Service Co. Proposal for Installation of New Pump Station at Maria Road
- Resolution No. 19-230 Resolution Approving Rapid Pump & Meter Service Co. Proposal for Installation of New Pump at Glen Road
- Resolution No. 19-231 Resolution Authorizing the Appointment of Attorney for Insurance Coverage Issue for Consolidated Cases in the Borough of Woodcliff Lake
- Resolution No. 19-232 Resolution Authorizing Contract for Software Equipment and Services in the Borough of Woodcliff Lake

### **ADJOURNMENT**

**\*\*\*\*Disclaimer\*\*\*\***

**Subject to Additions and/or Deletions**

Council Member	Motion	Second	Yea	Nay	Abstain	Absent
Belgiovine						
Gross						
Hayes						
Singleton						
Spelling						
Gadaleta						
Mayor Rendo						

**RESOLUTION AUTHORIZING PAYMENT OF PAYROLL & PAYMENT OF CLAIMS**

**RESOLUTION NO. 19-225**

**OCTOBER 7, 2019**

**BE IT RESOLVED**, that the following Payroll Disbursements made by the Treasurer since the last meeting are proper and hereby ratified and approved:

Payroll Released 9/30/2019                      \$197,258.76

**BE IT FURTHER RESOLVED** that the following current claims against the Borough for materials and services have been considered and are proper and hereby are approved for payment:

Current Fund:	\$ 1,133,711.95
Trust/Other Funds:	\$ 6,395.58
Open Space Trust:	\$ 105,791.00
Affordable Housing:	\$ 2,440.00
General Capital:	\$ 43,677.61
Escrow:	\$ 2,653.96

**CERTIFICATION OF FUNDS**

I, Harold Laufeld, Chief Financial Officer of the Borough of Woodcliff Lake, hereby duly certify that fund(s) are available for Payroll Disbursements and Payment of Claims.

---

Harold Laufeld  
Chief Financial Officer

**CERTIFICATION**

I, Deborah Dakin, Municipal Clerk of the Borough of Woodcliff Lake in the County of Bergen and the State of New Jersey do hereby certify that the foregoing resolution is a true copy of the original resolution duly passed and adopted by the Mayor and Council at the meeting of October 7, 2019.

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**DEBORAH DAKIN, RMC, CMR**  
**BOROUGH CLERK**

Council Member	Motion	Second	Yea	Nay	Abstain	Absent
Belgiovine						
Gross						
Hayes						
Singleton						
Spelling						
Gadaleta						
Mayor Rendo						

**RESOLUTION AUTHORIZING STIPEND FOR HAROLD LAUFELD, CHIEF FINANCIAL OFFICER**

**RESOLUTION NO. 19-226  
OCTOBER 7, 2019**

**WHEREAS**, the Woodcliff Governing Body desires to grant a stipend to Harold Laufeld, Chief Financial Officer for extra work performed in connection with the 2019 budget; and

**WHEREAS**, the Finance Committee agrees with this stipend.

**NOW, THEREFORE BE IT RESOLVED**, that the Woodcliff Lake Governing Body approves the \$4,000.00 stipend for Harold Laufeld, Chief Financial Officer.

**CERTIFICATION**

I, Deborah Dakin, Municipal Clerk of the Borough of Woodcliff Lake, in the County of Bergen and the State of New Jersey, do hereby certify that the foregoing resolution is a true copy of the original resolution duly passed and adopted by the Mayor and Council at the meeting of October 7, 2019.

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**DEBORAH DAKIN, RMC, CMR  
BOROUGH CLERK**



Council Member	Motion	Second	Yea	Nay	Abstain	Absent
Belgiovine						
Gross						
Hayes						
Singleton						
Spelling						
Gadaleta						
Mayor Rendo						

**RESOLUTION AUTHORIZING HIRING IN THE DEPARTMENT OF PUBLIC WORKS**

**RESOLUTION NO. 19-227  
OCTOBER 7, 2019**

**WHEREAS**, the Borough has been authorized to hire one Laborer effective October 21, 2019; and

**WHEREAS**, Brian DeHaas has submitted a resume and possesses the qualifications and experience necessary for the position; and

**WHEREAS**, Brian DeHaas's appointment shall be effective October 21, 2019 and shall be paid at Step 1 of the salary guide of the Borough; and

**WHEREAS**, the Borough Administrator and Department of Public Works Superintendent have reviewed this matter and recommend that Brian DeHaas be hired as a Laborer for the Department of Public Works effective October 21, 2019 at Step 1 of the salary guide.

**NOW THEREFORE, BE IT RESOLVED**, by the Mayor and Borough Council of the Borough of Woodcliff Lake that Brian DeHaas be and he is hereby hired as a Laborer for the Department of Public Works for the Borough of Woodcliff Lake; and

**BE IT FURTHER RESOLVED**, that Brian DeHaas be hired at Step 1 of the salary guide effective October 21, 2019; and

**BE IT FURTHER RESOLVED**, that the Borough Clerk be and she is hereby authorized and directed to forward a copy of this resolution to Superintendent of the Department of Public Works and Brian DeHaas upon its passage.

**CERTIFICATION**

I, Deborah Dakin, Municipal Clerk of the Borough of Woodcliff Lake in the County of Bergen and the State of New Jersey, do hereby certify that the foregoing resolution is a true copy of the original resolution duly passed and adopted by the Governing Body at the meeting of October 21, 2019.

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**DEBORAH DAKIN, RMC, CMR  
BOROUGH CLERK**

Council Member	Motion	Second	Yea	Nay	Abstain	Absent
Belgiovine						
Gross						
Hayes						
Singleton						
Spelling						
Gadaleta						
Mayor Rendo						

**RESOLUTION AUTHORIZING ALCOHOLIC BEVERAGE PERSON-TO-PERSON AND PLACE-TO- PLACE TRANSFER  
OF PLENARY RETAIL CONSUMPTION LICENSE FROM BLUE MOON TO SOL RESTAURANT**

**RESOLUTION No. 19-228  
OCTOBER 7, 2019**

**WHEREAS**, an application has been filed for a person-to-person and place-to-place transfer of Plenary Retail Consumption License, 0268-33-003-006, hereto issued to Sol Restaurant, for premises located at 42 Kinderkamack Road, Woodcliff Lake, New Jersey; and

**WHEREAS**, the submitted application for is complete in all respects, the transfer fees have been paid, and the license has been properly renewed for the current license term; and

**WHEREAS**, the applicant is qualified to be licensed according to all standards established by Title 33 of the New Jersey Statutes, regulations promulgated thereunder, as well as pertinent local ordinances and conditions consistent with Title 33; and

**WHEREAS**, the applicant has disclosed and the issuing authority reviewed the source of all funds used in the purchase of the license and the licensed business and all additional financing obtained in connection with the licensed business;

**NOW, THEREFORE, BE IT RESOLVED**, that the Woodcliff Lake Governing Body does hereby approve transfer of the aforesaid Plenary Retail Consumption License to Sol Restaurant, 42 Kinderkamack Road, Woodcliff Lake, New Jersey, and does hereby direct the Municipal Clerk to endorse the license certificate to the new ownership as follows: "This license, subject to all its terms and conditions, is hereby transferred to Sol Restaurant."



**CERTIFICATION**

I, Deborah Dakin, Municipal Clerk of the Borough of Woodcliff Lake in the County of Bergen and the State of New Jersey do hereby certify that the foregoing resolution is a true copy of the original resolution duly passed and adopted by the Mayor and Council at the meeting of October 7, 2019.

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**DEBORAH DAKIN, RMC, CMR**  
**BOROUGH CLERK**

Council Member	Motion	Second	Yea	Nay	Abstain	Absent
Belgiovine						
Gadaleta						
Gross						
Hayes						
Singleton						
Spelling						
Mayor Rendo						

**RESOLUTION APPROVING RAPID PUMP & METER SERVICE CO., INC. PROPOSAL  
FOR INSTALLATION OF NEW PUMP STATION AT MARIA ROAD**

**RESOLUTION NO. 19-229  
OCTOBER 7, 2019**

**WHEREAS**, the Borough of Woodcliff Lake is in receipt of a proposal from Rapid Pump & Meter Service Co., Inc. dated February 7, 2019 for the installation of a new pump station at Maria Road in the amount of \$67,980.00; and

**WHEREAS**, Rapid Pump Meter & Service is an authorized vendor of the North Jersey Wastewater Cooperative Pricing System ("NJWCPS"); and

**WHEREAS**, the Borough is a member of the NJWCPS; and

**WHEREAS**, pursuant to N.J.S.A. 40A:11- 1 et seq. and N.J.A.C. 5:34, this matter is exempt from public bidding; and

**WHEREAS**, the Borough Administrator and Superintendent of the Department of Public Works has reviewed the proposal submitted by Rapid Pump Meter Service Co., Inc., a copy of which is attached hereto and incorporated herein by reference, in the amount of \$67,980.00 and recommends the approval of same.

**NOW, THEREFORE BE IT RESOLVED**, by the Governing Body of Woodcliff Lake, County of Bergen and State of New Jersey, that the proposal submitted by Rapid Pump & Meter Service Co., Inc. dated February 7, 2019 for the installation of a new pump station at Maria Road in the amount of \$67,980.00 be and is hereby approved; and

**BE IT FURTHER RESOLVED**, that the Borough Administrator be and is hereby authorized and directed to execute the proposal between the Borough and Rapid Pump & Meter Service Co. Inc. on behalf of the Borough, a copy of which is attached hereto and incorporated herein by reference; and

**BE IT FURTHER RESOLVED**, that the Borough Clerk be and she is hereby authorized and directed to forward a copy of this resolution together with the signed proposal to Rapid Pump & Meter Service Co. Inc. upon its passage.

#### **CERTIFICATION**

I, Deborah Dakin, Municipal Clerk of the Borough of Woodcliff Lake in the County of Bergen and the State of New Jersey, do hereby certify that the foregoing resolution is a true copy of the original resolution duly passed and adopted by the Governing Body at the meeting of October 7, 2019.

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**DEBORAH DAKIN, RMC, CMR**  
**BOROUGH CLERK**

Council Member	Motion	Second	Yea	Nay	Abstain	Absent
Belgiovine						
Gross						
Hayes						
Singleton						
Spelling						
Gadaleta						
Mayor Rendo						

**RESOLUTION APPROVING RAPID PUMP & METER SERVICE CO., INC. PROPOSAL FOR  
INSTALLATION OF NEW PUMP STATION AT GLEN ROAD**

**RESOLUTION NO. 19-230  
OCTOBER 7, 2019**

**WHEREAS**, the Borough of Woodcliff Lake is in receipt of a proposal from Rapid Pump & Meter Service Co., Inc. dated May 21, 2019 for the installation of a new pump station at Glen Road in the amount of \$69,230.00; and

**WHEREAS**, Rapid Pump Meter & Service is an authorized vendor of the North Jersey Wastewater Cooperative Pricing System ("NJWCPS"); and

**WHEREAS**, the Borough is a member of the NJWCPS; and

**WHEREAS**, pursuant to N.J.S.A. 40A:11- 1 et seq. and N.J.A.C. 5:34, this matter is exempt from public bidding; and

**WHEREAS**, the Borough Administrator and Superintendent of the Department of Public Works has reviewed the proposal submitted by Rapid Pump Meter Service Co., Inc., a copy of which is attached hereto and incorporated herein by reference, in the amount of \$69,230.00 and recommends the approval of same.

**NOW, THEREFORE BE IT RESOLVED**, by the Governing Body of Woodcliff Lake, County of Bergen and State of New Jersey, that the proposal submitted by Rapid Pump & Meter Service Co., Inc. dated May 21, 2019 for the installation of a new pump station at Glen Road in the amount of \$69,230.00 be and is hereby approved; and

**BE IT FURTHER RESOLVED**, that the Borough Administrator be and is hereby authorized and directed to execute the proposal between the Borough and Rapid Pump & Meter Service Co. Inc. on behalf of the Borough, a copy of which is attached hereto and incorporated herein by reference; and

**BE IT FURTHER RESOLVED**, that the Borough Clerk be and she is hereby authorized and directed to forward a copy of this resolution together with the signed proposal to Rapid Pump & Meter Service Co. Inc. upon its passage.

#### **CERTIFICATION**

I, Deborah Dakin, Municipal Clerk of the Borough of Woodcliff Lake in the County of Bergen and the State of New Jersey, do hereby certify that the foregoing resolution is a true copy of the original resolution duly passed and adopted by the Governing Body at the meeting of October 7, 2019.

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**DEBORAH DAKIN, RMC, CMR**  
**BOROUGH CLERK**



Council Member	Motion	Second	Yea	Nay	Abstain	Absent
Belgiovine						
Gross						
Hayes						
Singleton						
Spelling						
Gadaleta						
Mayor Rendo						

**RESOLUTION AUTHORIZING THE APPOINTMENT OF ATTORNEY FOR INSURANCE COVERAGE  
ISSUES FOR CONSOLIDATED CASES IN THE BOROUGH OF WOODCLIFF LAKE**

**RESOLUTION NO. 19-231  
OCTOBER 7, 2019**

**WHEREAS**, the Borough desires to appoint an attorney to render legal services with regard to insurance coverage issues related to the consolidated matters known as Valley Chabad, Inc. v. Borough of Woodcliff Lake and United States of America v. Borough of Woodcliff Lake; and

**WHEREAS**, the Mayor and Council seek to appoint Jeffrey S. Lipkin, Esq. to render said legal services with regard to the insurance coverage issues related to the within referenced consolidated cases; and

**WHEREAS**, Jeffrey S. Lipkin, Esq. shall be paid an hourly rate of \$325.00 per hour until his completion on the substantive matters in accord with his proposal attached hereto and incorporated herein by reference and not to exceed \$5,000.00; and

**WHEREAS**, the Borough Administrator has reviewed this matter and the proposal attached hereto and incorporated herein by reference, and recommends the approval of same.

**WHEREAS**, this contract for professional services is awarded without public bidding as provided for in N.J.S.A. 40A:11-5(1)(a)(i); and

**WHEREAS**, the Local Public Contracts Law (N.J.S.A. 40A:11-1 et. seq.) requires that the resolution authorizing the award of contracts for "Professional Services" without competitive bidding must be publicly advertised.

**NOW THEREFORE, BE IT RESOLVED** by the Mayor and Borough Council of the Borough of Woodcliff Lake that Jeffrey S. Lipkin, Esq. be and is hereby appointed to represent the Borough with regard to insurance coverage issues related to the consolidated matters known as Valley Chabad, Inc. v. Borough of Woodcliff Lake and United States of America v. Borough of Woodcliff Lake; and

**BE IT FURTHER RESOLVED**, that Jeffrey S. Lipkin, Esq. shall be paid \$325.00 per hour until his completion on the substantive matters as set forth on the proposal attached hereto and incorporated herein by reference and not to exceed \$5,000.00; and

**BE IT FURTHER RESOLVED**, that the Mayor be and he is hereby authorized and directed to execute the attached proposal on behalf of the Borough; and

**BE IT FURTHER RESOLVED**, that the Borough Clerk be and she is hereby authorized and directed to forward a copy of this resolution together with the signed proposal to Jeffrey S. Lipkin, Esq. upon its passage.

#### **CERTIFICATION**

I, Deborah Dakin, Municipal Clerk of the Borough of Woodcliff Lake in the County of Bergen and the State of New Jersey, do hereby certify that the foregoing resolution is a true copy of the original resolution duly passed and adopted by the Governing Body at the meeting of October 7, 2019.

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**DEBORAH DAKIN, RMC, CMR**  
**BOROUGH CLERK**

Council Member	Motion	Second	Yea	Nay	Abstain	Absent
Belgiovine						
Gross						
Hayes						
Singleton						
Spelling						
Gadaleta						
Mayor Rendo						

**RESOLUTION AUTHORIZING CONTRACT FOR SOFTWARE EQUIPMENT AND SERVICES IN THE  
BOROUGH OF WOODCLIFF LAKE**

**RESOLUTION NO. 19-232  
OCTOBER 7, 2019**

**WHEREAS**, the Borough of Woodcliff Lake is in need of implementing new software equipment/services for the Borough; and

**WHEREAS**, SHI is an authorized vendor for Spatial Data Logic (SDL), a sole source provider and manufacturer for the software equipment/services; and

**WHEREAS**, SHI, a State contractor, has submitted a proposal for the software equipment/services for the Borough in the amount of \$84,900.00, a copy of which is attached hereto and incorporated herein by reference; and

**WHEREAS**, the Chief Financial Officer has certified that the funds are available in the amount of \$84,900.00 for said purpose in Account No. C-04-55-932-009; and

**WHEREAS**, the Borough Administrator has reviewed the proposal submitted by SHI in the amount of \$84,900.00 for the software/equipment services, a copy of which is attached hereto and incorporated herein by reference, and recommends the approval of same.

**NOW THEREFORE, BE IT RESOLVED**, by the Mayor and Borough Council of the Borough of Woodcliff Lake that the proposal submitted by SHI, as an authorized vendor for Spatial Data Logic, for new software equipment/services for the Borough in the amount of \$84,900.00 be and is hereby approved; and

**BE IT FURTHER RESOLVED** that the Borough Clerk be and she is hereby authorized and directed to forward a copy of this resolution to SHI upon its passage.

**CERTIFICATION**

I, Deborah Dakin, Municipal Clerk of the Borough of Woodcliff Lake in the County of Bergen and the State of New Jersey, do hereby certify that the foregoing resolution is a true copy of the original resolution duly passed and adopted by the Governing Body at the meeting of October 7, 2019.

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**DEBORAH DAKIN, RMC, CMR**  
**BOROUGH CLERK**



LAW OFFICE OF  
**JEFFREY S. LIPKIN**

1000 C LAKE STREET  
RAMSEY, NEW JERSEY 07446

\_\_\_\_\_  
(201) 962-3876

\_\_\_\_\_  
FAX (201) 962-3877

\_\_\_\_\_  
JEFF@JEFFLIPKINLAW.COM

October 4, 2019

**VIA ELECTRONIC MAIL**

Mayor Carlos Rendo  
Borough of Woodcliff Lake  
188 Pascack Road  
Woodcliff Lake, New Jersey 07677

Re: Insurance Coverage Advice Re:  
Valley Chabad, Inc. v. Borough of Woodcliff Lake, et al.  
Case No. 2:16-cv-08087-KSH-JAD  
United States of America v. Borough of Woodcliff Lake, et al.  
Case No. 2:18-cv-10511-KSH-JAD

Dear Mayor Rendo:

I am pleased that you have asked me to represent the Borough of Woodcliff Lake (the "Borough"). The purpose of this letter is to confirm the terms of our engagement.

1. Scope of Representation. I will provide legal services to the Borough regarding insurance coverage issues related to the above-referenced consolidated cases. The Borough may limit or expand the scope of my representation from time to time, provided that any significant expansion of such representation must be agreed to by us.

2. Charges for My Services. I will perform services required in connection with the engagement described above on an hourly fee basis. My current hourly rate is \$325. I will bill my time in increments of one-tenth of an hour (i.e. six minutes).

3. Expenses. The Borough will be responsible for paying any out of pocket expenses incurred in connection with my representation of the Borough, including but not limited to the following: filing fees, court reporters, legal research, courier and overnight delivery services, photocopying, mileage, tolls and parking. If an expense is insignificant, I will front such costs and include them on my next monthly invoice. Otherwise, I will forward the invoice for such expense and ask that payment be submitted directly to the vendor.



4. Billing Procedures. I will bill the Borough on a monthly basis. Unless otherwise advised, my statements will be sent to the Borough electronically. Upon preparation of each monthly invoice, I will pay the invoice by issuing a check from the retainer held in my attorney trust account to my business account in the amount of such invoice, which payment will be reflected on the invoice. I would appreciate it if the Borough would raise any questions concerning an invoice within ten (10) days of receipt.

5. Retainer. To initiate a client relationship at the hourly rate set forth above, the Borough will send me a \$5,000 retainer. I will hold this retainer, as well as any subsequent replenishment of same, in my attorney trust account for payment of my monthly invoices. If, after payment of an invoice, the balance of the retainer falls below \$2,500, the Borough will promptly replenish the retainer such that the balance held in my attorney trust account returns to \$5,000. In the event that coverage litigation is filed, then (i) the Borough will increase the amount of the retainer to \$10,000, and (ii) if, after payment of an invoice, the balance of the retainer falls below \$5,000, the Borough will promptly replenish the retainer such that the balance held in my attorney trust account returns to \$10,000. I will, of course, return to the Borough at the end of the engagement any portion of the retainer which has not been used to pay my monthly invoices. I will not pay any interest on any retainer.

6. Term of Engagement. Unless our engagement is previously terminated by either of us, my engagement will continue until completion of my work on the substantive matters for which I was engaged. The Borough may terminate this engagement at any time for any reason upon written notice. I may terminate the engagement at any time for (a) non-payment of my fees and expenses on a timely basis, and (b) for any other reason permitted under the applicable Rules of Professional Conduct. If the engagement is terminated, the Borough will be responsible for paying my fees and expenses through both the date of termination and during the additional period while I am making other reasonable arrangements that the Borough specifies, such as transferring the matter to successor counsel.

7. Conflicts. It is my ethical obligation to advise the Borough in the event that I become involved in an engagement which is directly adverse to the Borough's interests. I have conducted an internal review and have not identified any apparent conflict of interest. However, conflicts are at times extremely difficult to identify and can sometimes arise as a result of client activities or other developments of which I may be unaware. I will make every effort to identify and resolve those conflict situations and will establish appropriate mechanisms to safeguard the Borough's interests.

8. Subsequent Representation. Any subsequent representation of the Borough shall be governed by the terms hereof unless superseded by a standalone or replacement engagement letter.

Mayor Carlos Rendo  
October 4, 2019  
Page 3

If the foregoing terms are satisfactory, please acknowledge by signing a copy of this letter and returning a copy to me along with the \$5,000.00 retainer check made payable to "Law Office of Jeffrey S. Lipkin Attorney Trust Account." If you have any questions about the terms of our engagement or anything else discussed in this letter, please do not hesitate to contact me.

I look forward to working with you.

Very truly yours,

*Jeffrey S. Lipkin*

Jeffrey S. Lipkin

JSL:tim

Accepted and agreed to:

BOROUGH OF WOODCLIFF LAKE

By: \_\_\_\_\_  
Carlos Rendo, Mayor

Dated: October \_\_, 2019



Pricing Proposal  
Quotation #: 17198236  
Created On: 5/28/2019  
Valid Until: 10/31/2019

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## BOROUGH OF WOODCLIFF LAKE

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## Inside Account Executive - SLE

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**Tomas Padilla**  
188 PASCACK ROAD  
ATTN: A/P  
Woodcliff Lake, NJ 07677  
United States  
Phone: (201)391-4977, ext 216  
Fax:  
Email: tpadilla@wclnj.com

**Nicholas Vasile**  
300 Davidson Ave.  
Somerset, NJ 08873  
Phone: 732-564-8540  
Fax: 732-564-8224  
Email: Nicholas\_Vasile@SHI.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Small Town Enterprise License - up to 10 computer seats or named users, support, and portal for 5 years. Includes 10 training credits per year., 0.97 Spatial Data Logic - Part#: SL3001-5 <b>Note:</b> Contract Name Software Reseller Contract Number ITS58 Subcontract Number 89851	1	\$62,000.00	\$62,000.00
2 Data Integration - for known vendor databases - per database - Mod IV, Road Runner, ESP, FRA MACS, 0.97 Spatial Data Logic - Part#: DI1000 <b>Note:</b> Contract Name Software Reseller Contract Number ITS58 Subcontract Number 89851	1	\$12,000.00	\$12,000.00
3 Software Installation - Small Town, 0.97 Spatial Data Logic - Part#: SI1002 <b>Note:</b> Contract Name Software Reseller Contract Number ITS58 Subcontract Number 89851	1	\$2,400.00	\$2,400.00
4 Training - On site or at Training Center - 1 Department - Building, 0.97 Spatial Data Logic - Part#: TR1001 <b>Note:</b> Contract Name Software Reseller Contract Number ITS58 Subcontract Number 89851	1	\$3,500.00	\$3,500.00
5 Training - On site or at Training Center - Additional Department - Clerk/Pet, Fire Prevention, 0.97 Spatial Data Logic - Part#: TR1002 <b>Note:</b> Contract Name Software Reseller Contract Number ITS58 Subcontract Number 89851	1	\$5,000.00	\$5,000.00
Total			\$84,900.00

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### Additional Comments

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Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set

above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.  
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

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*The Products offered under this proposal are resold in accordance with the [SHI Online Customer Resale Terms and Conditions](#), unless a separate resale agreement exists between SHI and the Customer.*